

Milwaukee, Wisconsin

# **Audited Financial Statements**

Year Ended March 31, 2025

With Summarized Totals for the Year Ended March 31, 2024

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#### **Independent Auditors' Report**

The Board of Directors
Prevent Blindness Wisconsin, Inc.
Milwaukee, Wisconsin

## **Opinion**

We have audited the accompanying financial statements of Prevent Blindness Wisconsin, Inc., which comprise the statement of financial position as of March 31, 2025, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Prevent Blindness Wisconsin, Inc. as of March 31, 2025, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

# **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Prevent Blindness Wisconsin, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. GAAP, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Prevent Blindness Wisconsin, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

#### Auditors' Responsibilities for the Audit of the Financial Statements (Continued)

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of Prevent Blindness Wisconsin, Inc.'s internal control. Accordingly, no such opinion is
  expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Prevent Blindness Wisconsin, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

### **Report on Summarized Comparative Information**

Reilly, Penner & Benton LLP

We have previously audited Prevent Blindness Wisconsin, Inc.'s financial statements, and our report dated June 24, 2024, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended March 31, 2024 is consistent, in all material respects, with the audited financial statements from which it has been derived.

June 26, 2025

Milwaukee, Wisconsin

Milwaukee, Wisconsin

### **Statements of Financial Position**

March 31, 2025 and 2024

ASSETS		2025		2024
Current Assets:				
Cash and equivalents	\$	267,216	\$	374,927
Certificate of deposit		71,471		68,387
Investments		784,864		740,054
Trade receivables (net of allowance for credit losses of \$-0- at March 31, 2025				
and March 31, 2024)		-		2,500
Promises to give, current portion		200,000		100,000
Prepaid expenses		33,257		33,502
Total current assets		1,356,808		1,319,370
Noncurrent Assets:		00.074		4=0.0=4
Promises to give (non-current portion), net of discount  Property and Equipment:		89,871		179,971
Furniture and equipment		55,131		58,131
·		•		•
Less: accumulated depreciation		(51,797)		(53,342)
Net property and equipment Other Assets:		3,334		4,789
		72 122		104.075
Operating lease right-of-use asset Finance lease right-of-use asset, net of amortization		73,122		104,875
Total other assets		4,477		6,156
Total other assets Total assets	\$	77,599	Ф	111,031
	Φ	1,527,612	\$	1,615,161
LIABILITIES AND NET ASSETS Current Liabilities:				
	\$	10 715	Ф	10.246
Accounts payable and accrued expenses  Due to Prevent Blindness America	Φ	19,715 21,739	Φ	19,246
		•		- F F60
Deferred revenue		14,575		5,560
Operating lease liability - current portion		35,902		33,612
Finance lease liability - current portion  Total current liabilities		1,702		1,648
Noncurrent Liabilities:		93,633		60,066
		44 000		04 274
Operating lease liability, net of current portion		44,822		81,374
Finance lease liability, net of current portion		2,963		4,665
Total line little		47,785		86,039
Total liabilities		141,418		146,105
Net Assets:				
Without donor restrictions:				
Undesignated, available for general activities		444,428		556,801
Designated by the Board of Directors for specific purposes		206,381		206,381
Board designated endowment - Legacies		253,241		253,241
Total net assets without donor restrictions		904,050		1,016,423
With donor restrictions:				
Purpose restrictions		180,971		161,360
Time-restricted for future periods		289,871		279,971
Endowment fund		11,302		11,302
Total net assets with donor restrictions		482,144		452,633
Total net assets		1,386,194		1,469,056
Total liabilities and net assets	\$	1,527,612	\$	1,615,161

The accompanying notes to financial statements are an integral part of these statements.

Milwaukee, Wisconsin

### Statement of Activities

Year Ended March 31, 2025

With Summarized Information for the Year Ended March 31, 2024

					•		
	With	out Donor	With Donor		Years Ende	d M	arch 31,
	Re	strictions	Restrictions		<u>2025</u>		<u>2024</u>
Revenue, Gains, and Other Support:							
Nonexchange transactions:							
Contributions and grants	\$	325,465	\$ 361,997	\$	687,462	\$	774,528
Legacies		-	-		-		13,808
Contributed nonfinancial assets		13,200	-		13,200		10,700
Total nonexchange transactions		338,665	361,997		700,662		799,036
Exchange transactions:							
Program service revenue		10,935	-		10,935		10,330
		10,935	-		10,935		10,330
Special events:							
Special events revenue - exchange transactions		154,587	-		154,587		153,015
Special events - contributions		143,499	-		143,499		180,404
Less: Costs of direct benefits to donors		(73,207)	-		(73,207)		(70,958)
Net special events revenue		224,879	-		224,879		262,461
Other:							
Investment income (net)		40,029	-		40,029		23,594
Unrealized gain on investments		7,866	-		7,866		69,347
Total other		47,895	-		47,895		92,941
Net Assets Released From Restrictions:							
Satisfaction of restrictions		332,486	(332,486	)	-		-
Net revenue, gains and other support		954,860	29,511		984,371		1,164,768
Expenses:							
Program Services:							
Public health education		66,171	-		66,171		49,766
Professional education and training		98,034	_		98.034		106,583
Community services		603,095	_		603,095		545,706
Total program services	-	767,300			767,300		702,055
Supporting Services:		,			,		
General and administrative		79,392	_		79.392		66.485
Fund-raising		117,230	_		117,230		145,039
Total functional expenses		963,922			963,922		913,579
Total random oxponed		000,022			000,022		010,070
Affiliate Support of National Programs		103,311	-		103,311		126,026
Total expenses		1,067,233	_		1,067,233		1,039,605
·		.,007,200			1,001,200		1,000,000
Excess (deficit) of revenue, gains and							
other support over expenses		(112,373)	29,511		(82,862)		125,163
Nonoperating revenue, gains and losses:							(2.204)
Loss on disposal of property and equipment			-		-		(2,204)
Change in net assets		(112,373)	29,511		(82,862)		122,959
Net assets, beginning of year		1,016,423	452,633		1,469,056		1,346,097
Net assets, end of year	\$	904,050	\$ 482,144	\$	1,386,194	\$	1,469,056

Milwaukee, Wisconsin

Statement of Functional Expenses Year Ended March 31, 2025 With Summarized Information for the Year Ended March 31, 2024

		Public		ROGRAM fessional	SERVI	CES		 SUPPORTING	S SERVIC	ES	OF DIRE	COSTS OF DIRECT BENEFITS TO DONORS		OF TOT. DIRECT Years Ender BENEFITS TO		TALS ed March 31,		
	- 1	Health Iucation	Ed	ucation I <u>raining</u>		nunity <u>/ices</u>	<u>Total</u>	General & ministration	Fund <u>Raisi</u>	-	TC					то		то
Salaries and related expenses:																		
Salaries	\$	38,713	\$	65,856	\$ 33	39,169 \$	443,738	\$ 46,894	\$ 5	58,167	\$	-	\$	548,799	\$	545,557		
Employee benefits		7,734		13,156	(	67,754	88,644	9,368	•	11,620		-		109,632		68,432		
Payroll taxes		2,936		4,995	2	25,726	33,657	3,558		4,412		-		41,627		40,482		
Total salaries and																		
related expenses		49,383		84,007	43	32,649	566,039	59,820	7	74,199		-		700,058		654,471		
Professional fees and																		
outside services		6,385		126	4	47,625	54,136	3,860	2	20,032		-		78,028		67,495		
Office supplies		1,035		12		9,024	10,071	1,394		1,198		-		12,663		18,432		
Telephone		418		10		4,454	4,882	495		648		-		6,025		7,116		
Postage and shipping		293		12		3,016	3,321	402		412		-		4,135		4,952		
Building occupancy		836		1,422		7,324	9,582	1,013		1,255		-		11,850		11,649		
Office equipment and maintenance		175		4	:	32,390	32,569	3,096		273		-		35,938		25,917		
Operating lease expense		2,443		4,155	2	21,401	27,999	2,960		3,670		-		34,629		34,635		
Printing and publications		-		-		-	-	-		4,489		-		4,489		9,305		
Travel and meetings		2,043		3,475		17,897	23,415	2,474		3,069		-		28,958		30,052		
Insurance		580		987		5,084	6,651	703		872		-		8,226		8,181		
Public education		312		13		2,744	3,069	395		406		-		3,870		5,658		
Depreciation		131		175		757	1,063	188		204		-		1,455		5,950		
Amortization of right-of-use asset		118		201		1,038	1,357	143		179		-		1,679		1,679		
Interest on finance lease right-of-use asset		12		21		109	142	15		19		-		176		229		
Other		2,007		3,414		17,583	23,004	2,434		6,305		-		31,743		27,858		
Costs of direct benefits to donors		-		-		-	-	-		-	7:	3,207		73,207		70,958		
Total expenses		66,171		98,034	60	03,095	767,300	79,392	1	17,230	7:	3,207		1,037,129		984,537		
Less expenses included with revenues on the statement of activities:  Costs of direct benefits to donors		-		-		-	<del>-</del>	<u>-</u>		_	(7:	3,207)		(73,207)		(70,958)		
Total functional expenses included in the expense section on the statement of activities	\$	66,171	\$	98,034	\$ 60	03,095 \$	767,300	\$ 79,392	\$ 1°	17,230	\$		\$	963,922	\$	913,579		

The accompanying notes to financial statements are an integral part of these statements.

Milwaukee, Wisconsin

# **Statements of Cash Flows**

Years Ended March 31, 2025 and 2024

		2025	2024
Cash Flows From Operating Activities:			
Change in net assets	\$	(82,862)	\$ 122,959
Adjustment to reconcile change in net assets to net			
cash provided (used) by operating activities:			
Depreciation		1,455	5,950
Amortization of right of use asset		1,679	1,679
Unrealized gain on investments		(7,866)	(69,347)
Loss on disposal of property and equipment		-	2,204
Donated stock		-	(61,475)
Changes in assets and liabilities:			
Trade receivables		2,500	13,160
Promises to give		(9,900)	175,009
Prepaid expense		245	(7,502)
Accounts payable and accrued expenses		469	4,698
Due to Prevent Blindness America		21,739	-
Operating lease assets and liabilities		(2,509)	(1,996)
Deferred revenue		9,015	(6,668)
Net cash and equivalents provided (used) by operating activities		(66,035)	178,671
Cash Flows From Investing Activities:			
Purchases of investments		(85,028)	(147,257)
Proceeds from sale of investments		45,000	62,187
Proceeds from sale of donated stock		-	61,475
Net cash and equivalents used by investing activities		(40,028)	(23,595)
Cash Flows From Financing Activities:			
Principal payments of finance lease		(1,648)	(1,595)
Net change in cash and equivalents		(107,711)	153,481
Cash and equivalents, beginning of year		374,927	221,446
Cash and equivalents, end of year	\$	267,216	\$ 374,927
Supplementary Disclosures:			
Interest paid	\$	176	\$ 229
Cash paid for amounts included in the measurement of lease liabilities:	_	07.406	00.44=
Operating cash flows from operating leases	\$	37,138	\$ 36,447
Operating cash flows from finance leases	\$	181	\$ 233
Financing cash flows from finance leases	\$	1,643	\$ 1,591

The accompanying notes to financial statements are an integral part of these statements.

Milwaukee, Wisconsin

#### **Notes to Financial Statements**

March 31, 2025

# 1. Summary of Significant Accounting Policies

#### **Nature of Activities**

Prevent Blindness Wisconsin, Inc. (the "Organization") informs the general public about eye care, health and safety. As part of its services, the Organization provides adult and children vision screenings, eye health and safety seminars, public and professional education, and information/referral services. The Organization primarily serves the state of Wisconsin. The Organization fulfills its mission by focusing in three primary service areas.

Public Health Education – The Organization provides public education to teach the general public about vision health topics such as: the importance of healthy vision, common vision problems and their signs, vision safety, the prevention of eye disease, and how to access vision care. Vision health education is provided through presentations to parents, educators, community groups and others, mass media advertising, distribution of educational materials, and the Organization's website.

Professional Education and Training – The Organization builds local vision screening infrastructure and makes vision health a priority in communities across Wisconsin through professional education and vision screener training. Vision screener trainings certify volunteers and partners to provide vision screening for three years using the most up-to-date vision screening support as well as vision health education and resources to move individuals to further care after a failed vision screening.

Community Services – The Organization's vision screening program harnesses the collective efforts of hundreds of volunteers and thousands of partners to support vision health for hundreds of adults and hundreds of thousands of children across the state. Certified vision screenings detect children and adults with potential vision problems and refer them to further vision care.

# **Basis of Accounting**

The financial statements of the Organization have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

#### **Basis of Presentation**

Financial statement presentation follows accounting principles generally accepted in the United States of America ("U.S. GAAP"). Under U.S. GAAP, net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

**Net Assets Without Donor Restrictions** - Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. As described in footnote 6, the governing board has designated, from net assets without donor restrictions, net assets for an operating reserve.

**Net Assets With Donor Restrictions** - Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Milwaukee, Wisconsin

#### **Notes to Financial Statements**

March 31, 2025 (Continued)

#### 1. Summary of Significant Accounting Policies (Continued)

#### **Cash and Equivalents**

For purposes of the statements of cash flows, the Organization considers all demand deposits and time deposits with an original maturity of three months or less to be cash and equivalents.

#### **Certificate of Deposit**

The Organization has a certificate of deposit totaling \$71,471 (\$68,387 at March 31, 2024) presented in the accompanying financial statements. The certificate bears interest of 4.135% (5.409% at March 31, 2024) and has a term of thirteen months, with penalties for early withdrawal. Any penalties for early withdrawal would not have a material effect on the financial statements. The certificate matures on December 15, 2025 and is carried at cost plus accrued interest, which approximates fair value.

#### **Investments**

Under U.S. GAAP, investments in marketable securities with readily determinable fair value and all investments in debt securities are valued at their fair value in the statement of financial position. Unrealized gains and losses are included in the change of net assets. Purchases and sales of investments are recorded on a trade-date basis. Dividends are recorded on the ex-dividend date. Interest income is recorded when received.

U.S. GAAP defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. This clarifies that the exchange price is the price in an orderly transaction between market participants to sell an asset or transfer a liability at the measurement date. It emphasizes that fair value is a market-based measurement and not an entity-specific measurement. Adoption of this standard has not had a material impact on the Organization's financial statements. U.S. GAAP establishes a fair value hierarchy that prioritizes the inputs, which are summarized as follows:

**Level 1** – Quoted prices in active markets, e.g. NYSE, NASDAQ, etc. for assets identical to the securities to be valued. If a Level 1 input is available, it must be used.

**Level 2** – Inputs other than quoted prices that are observable for securities, either directly or indirectly. Examples include matrix pricing utilizing yield curves, prepayment speeds, credit risks, etc.; quoted prices for similar assets in active markets; and inputs derived from observable market data by correlation or other means.

**Level 3** – Unobservable inputs, which contain assumptions by the party valuing those assets. For level 3 inputs, there is no market data or correlation with market assumptions. Examples would include limited partnership interests, closely held stock, etc.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at March 31, 2025 and 2024.

Mutual funds: Valued at the daily closing price as reported by the fund. Mutual funds held by the Organization are open-end mutual funds that are registered with the U.S. Securities and Exchange Commission. These funds are required to publish their daily net asset value (NAV) and to transact at that price. The mutual funds held by the Organization are deemed to be actively traded.

Exchange traded funds: Valued at the closing price reported on the active market on which the individual securities are traded.

Milwaukee, Wisconsin

#### **Notes to Financial Statements**

March 31, 2025 (Continued)

# 1. Summary of Significant Accounting Policies (Continued)

#### **Investments (Continued)**

Corporate bonds: Valued using a matrix pricing technique. Matrix pricing is used to value securities, based on the securities' relationship to benchmark quoted prices.

Purchases and sales of investments are recorded on a trade-date basis. Dividends are recorded on the exdividend date. Interest income is recorded when received.

### **Risks and Uncertainties**

The Organization has investments in various equities and fixed income securities. These investments are exposed to various risks of loss such as market and credit risks. Due to the level of risk associated with these investments, it is at least reasonably possible that changes in value of these investment securities will occur in the near term and those changes could affect the amounts reported on the statements of financial position.

#### Trade Receivables and Allowance for Credit Losses

Trade receivables are recorded at contract value. The trade receivables primarily represent amounts due from others for program services provided by the Organization.

The Organization estimates expected credit losses on trade receivables based on historical credit loss experience, current economic conditions, and reasonable and supportable forecasts that affect the collectability of the trade receivables. The Organization has determined that no allowance for credit loss on trade receivables is necessary for the years ending March 31, 2025 and 2024, based on management's review of outstanding trade receivables, historical collection information, and existing economic conditions.

The Organization writes off trade receivables when there is information that indicates the debtor is facing significant financial difficulty and there is no possibility of recovery. If any recoveries are made from any accounts previously written off, they will be recognized in income or an offset to credit loss expense in the year of recovery, in accordance with the Organization's accounting policy election. No trade receivables were written off for the years ending March 31, 2025 and 2024.

The Organization had trade receivables and allowance for credit loss balances as follows:

	_	April 1, 2023	_	March 31, 2024	_	March 31, 2025
Trade receivables	\$	15,660	\$	2,500	\$	<del>-</del>
Allowance for credit losses		-		-		-
Net trade receivables	\$	15,660	\$	2,500	\$	-

#### **Promises to Give**

Unconditional promises to give are recognized as revenues in the period the pledge is received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Promises to give that are expected to be collected within one year are recorded at a net realizable value. Promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed at a discount rate which is based on the 10-year treasury rates at the time the promise is made. Amortization of the discounts is included in contribution and grants revenue. Management has evaluated the promises and determined that an allowance is not necessary.

Milwaukee, Wisconsin

#### **Notes to Financial Statements**

March 31, 2025 (Continued)

# 1. Summary of Significant Accounting Policies (Continued)

#### Revenue Recognition

The Organization recognizes revenue based on the existence or absence of an exchange transaction. The Organization recognizes revenue from exchange transactions when it satisfies a performance obligation by providing a service to a customer or member or by transferring control over a product to a customer or member. Revenue from performance obligations satisfied at a point in time consists of the following:

• **Program service revenue** – The Organization has program service revenue in the form of publication sales and professional services (providing educational training to individuals or third-party entities). The Organization recognizes revenue at the point in time in which the sale takes place, which is when the publications transfer to the buyer, or when the professional services have been performed.

Revenue from non-exchange transactions consist of the following:

- Contributions of cash, legacies, and promises to give gifts received without donor stipulations are reported as revenue and net assets without donor restrictions. Gifts received with a donor stipulation that limits their use are reported as revenue and net assets with donor restrictions. When a donor-stipulated time restriction ends, or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Contributions that are originally restricted by the donor and for which the restriction is met in the same time period are recorded as revenue and net assets without donor restriction. Conditional promises are not recognized until they become unconditional, that is when the conditions on which they depend are substantially met.
- Contributed nonfinancial assets (goods and services) The Organization received various types of contributed goods and professional services support. Contributed professional services are recognized if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributed tangible goods are recognized at fair market value as of the date of the donation. The amounts reflected in the accompanying financial statements as contributed nonfinancial assets are offset by like amounts included in expenses.
- **Federal and state grants** Federal and state grants are conditional upon the incurrence of allowable qualifying expenses. Revenue is recorded as allowable qualifying expenses are incurred.

Revenue that has characteristics of both exchange and non-exchange transactions consist of the following:

• **Special event revenue** – recognized equal to the cost of direct benefits to donors, and contribution revenue for the difference. Special event exchange revenue is recognized when the event takes place.

Milwaukee, Wisconsin

#### **Notes to Financial Statements**

March 31, 2025 (Continued)

### 1. Summary of Significant Accounting Policies (Continued)

## **Property and Equipment**

The Organization capitalizes all expenditures in excess of \$2,000 for property and equipment at cost. Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the assets' useful lives.

Expenditures for maintenance and repairs are charged against income as incurred. The cost and accumulated depreciation of property and equipment disposed of are removed from the accounts and the corresponding gains and losses are included in the statement of activities.

#### **Income Tax Status**

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(1). None of the Organization's current activities are subject to taxation as unrelated business income.

Under U.S. GAAP, management is required to evaluate any uncertain tax positions taken, if any, and provide additional disclosures. At this time, the Organization does not believe it has taken any uncertain tax positions that may have a material effect on its financial statements or note disclosures.

#### Leases

The Organization leases office space, a copy machine, and a postage meter and determines if an arrangement is a lease at inception. Operating leases are included in operating lease right-of-use (ROU) assets, current operating lease liabilities, and long-term operating lease liabilities on the Organization's statements of financial position. Finance leases are included as finance lease right-of-use (ROU) assets, current finance lease liabilities, and long-term finance lease liabilities on the Organization's statement of financial position.

The Organization has elected the short-term lease exemption for all leases with a term of 12 months or less for both existing and ongoing leases to not recognize the asset and liability for these leases. Lease payments for short-term leases are recognized on a short-term basis.

The weighted-average discount rate is based on the discount rate implicit in the lease. The Organization has elected the option to use the risk-free rate determined using a period comparable to the lease terms as the discount rate for leases where the implicit rate is not readily determinable. The Organization has applied the risk-free rate option to its leases.

ROU assets represent the Organization's right to use an underlying asset for the lease term and lease liabilities represent the Organization's obligation to make lease payments arising from the lease. Operating and finance lease ROU assets and liabilities are recognized at commencement date based on the present value of lease payments over the lease term. The operating and finance lease ROU asset also includes any lease payments made and excludes lease incentives. The Organization's lease terms may include options to extend or terminate the lease when it is reasonably certain that the Organization will exercise that option. Operating lease expense for lease payments is recognized on a straight-line basis over the lease term. Amortization expense for finance lease ROU asset is recognized on a straight-line bases over the lease term.

The lease agreements do not contain any material residual value guarantees or material restrictive covenants.

Milwaukee, Wisconsin

#### **Notes to Financial Statements**

March 31, 2025 (Continued)

## 1. Summary of Significant Accounting Policies (Continued)

#### **Deferred Revenue**

Deferred revenue consists of receipts for future events that are conditional on the event taking place. Deferred revenue was \$14,575 and \$5,560 as of March 31, 2025 and 2024, respectively.

#### **Expense Allocation**

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and on a natural basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited on the basis of estimates of time and effort. General and administrative expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

#### **Use of Estimates**

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses during the reporting period and the disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

### **Subsequent Events**

The Organization evaluated its March 31, 2025 financial statements for subsequent events through **June 26**, **2025**, the date the financial statements were available for issuance. See Footnote 14 for information regarding a subsequent commitment. There were no other subsequent events that required recognition or disclosure.

#### 2. Concentration of Credit Risk

Cash and equivalents are maintained at financial institutions and, at times, balances may exceed federally insured limits. The Organization has never experienced any losses related to these balances. As of March 31, 2025, the amount of insurance coverage was \$250,000 per depositor at each financial institution.

Milwaukee, Wisconsin

### **Notes to Financial Statements**

March 31, 2025 (Continued)

### 3. Investments

The following summarizes the classification of investments by classification and method of valuation in accordance with U.S. GAAP as of March 31, 2025:

		_	Fair Value I	leas	surement at Using	Repo	orting Date
Description	<u>Total</u>		Level 1		Level 2		Level 3
Mutual funds/ETFs:							
Money market mutual funds	\$ 401	\$	401	\$	-	\$	-
Total stock market ETF Balance funds – moderate	202,672		202,672		-		-
growth	362,571		362,571		-		-
Total bond market ETF	104,661		104,661		-		-
Federal bond fund	114,559		114,559		-		
Total mutual funds/ETFs	\$ 784,864	\$	784,864	\$	-	\$	

The statement of activities includes \$7,866 in unrealized gains for the year ended March 31, 2025.

The following summarizes the classification of investments by classification and method of valuation in accordance with U.S. GAAP as of March 31, 2024:

		_	Fair Value Measurement at Reporting Da Using							
<u>Description</u>	<u>Total</u>		Level 1		Level 2		Level 3			
Mutual funds/ETFs:										
Money market mutual funds	\$ 716	\$	716	\$	-	\$	-			
Corporate bonds	44,199		-		44,199		-			
Total stock market ETF Balance funds – moderate	189,097		189,097		-		-			
growth	342,273		342,273		-		-			
Total bond market ETF	 163,769		163,769		-		-			
Total mutual funds/ETFs	\$ 740,054	\$	695,855	\$	44,199	\$				

The statement of activities includes \$69,347 unrealized gains for the year ended March 31, 2024.

Milwaukee, Wisconsin

#### **Notes to Financial Statements**

March 31, 2025 (Continued)

# 4. Property and Equipment

As of March 31, 2025 and 2024, the recorded value of property and equipment was as follows:

	As of March 31,					
	<u>2025</u>		2024			
Furniture and equipment	\$ 55,131	\$	58,131			
Less accumulated depreciation	 (51,797)		(53,342)			
Net	\$ 3,334	\$	4,789			

Depreciation expense amounted to \$1,455 and \$5,950 for the years ended March 31, 2025 and 2024, respectively.

#### 5. Promises to Give

Included in promises to give are unconditional promises to give in the amount of \$289,871 and \$279,971 at March 31, 2025 and 2024, respectively. The promises to give are discounted to a present value using a discount rate of 3.48%. Management has determined, based on historical experience, that all amounts are fully collectible and no allowance for doubtful accounts is necessary.

Promises to give totaling \$289,871 as of March 31, 2025 are due as shown below:

Fiscal Years	
Ending March 31,	
2026	\$ 200,000
2027	100,000
Total promises to give	300,000
Less: Unamortized discount	(10,129)
Net promise to give	\$ 289,871

#### 6. Designated Net Assets

Designations are voluntary Board approved segregations of net assets for specific purposes, projects or investments. The Board of Directors may approve designations as an aid in planning future expenditures. Designations may be reversed by the Board of Directors at any time and, accordingly, designated portions of net assets are not considered restricted. Designations are reported as classifications of net assets without donor restrictions on the statements of financial position. As of March 31, 2025 and 2024, the Board of Director's had approved the following designations:

Board designated – specific purposes  Board designated endowment – operating reserve from legacies	\$ 2025 206,381 253,241	\$ 2024 206,381 253,241
Total designated net assets	\$ 459,622	\$ 459,622

Milwaukee, Wisconsin

# **Notes to Financial Statements**

March 31, 2025 (Continued)

# 7. Net Assets With Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods as of March 31:

Restricted to expenditure for a specific purpose:		<u>2025</u>	<u>2024</u>
Adult Program	\$	20,756	\$ -
Birnschein – Training videos		6,000	5,016
Brown County Program		-	6,029
Calumet County Program		1,967	2,831
Calumet and Winnebago County		1,000	-
Children's Vision Program – Racine County		73,445	84,936
Chippewa County Program		154	-
Dane County Program		3,180	-
Doolittle – Information Technology Upgrades		3,693	-
Doolittle – Accounting Software		-	799
Eau Claire County Program		2,189	-
Greater Milwaukee Program		38,362	28,027
Green Lake County Program		-	2,833
Head Start Program – Green Bay Area		709	1,214
Norther Wisconsin Program		644	-
Oconomowoc Program		3592	-
Oshkosh Program		3,492	-
PB National – Health Eyes and Diabetes		15,849	18,294
Pierce, Polk, St. Croix Counties Programs		255	1,862
Preschool Screening		900	-
Rock County Program		142	6,762
Waukesha County Program		-	2,757
Your Amazing Eyes Storytime Program		4,642	
Total restricted to expenditure for a specific purpose Subject to passage of time:		180,971	161,360
Promises to give, net of discount		289,871	279,971
Total time restricted		289,871	279,971
Endowments:			
Beneficial interests in perpetual funds	-	11,302	11,302
Total	\$	482,144	\$ 452,633

Milwaukee, Wisconsin

#### **Notes to Financial Statements**

March 31, 2025 (Continued)

#### 8. Net Assets - Beneficial Interest in Perpetual Trust

#### **Endowment**

The Organization's endowment fund consists of assets that are commingled with other funds within a brokerage account at a Wisconsin area financial institution. Income from the funds can be used to support the Organization's general activities.

As required by U.S. GAAP, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors of the Organization has interpreted the State Prudent Management of Institutional Funds Act ("SPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by SPMIFA. In accordance with SPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Organization
- (7) The investment policies of the Organization

Endowment net assets by type of fund as of March 31, 2025 and 2024 are as follows:

March 31, 2025 Board designated endowment funds Donor-restricted endowment Funds:	 /ith Donor estrictions -	φ-	Without Donor Restrictions 253,241	\$ Total Endowment 253,241
Original donor-restricted gift amount required to be maintained in perpetuity by donor  Total	\$ 11,302 11,302	\$	<u>-</u> 253,241	\$ 11,302 264,543
			Without	
March 31, 2024  Board designated endowment funds  Donor-restricted endowment Funds:	 ith Donor estrictions -	\$ \$	Donor Restrictions 253,241	\$ Total Endowment 253,241

Milwaukee, Wisconsin

#### **Notes to Financial Statements**

March 31, 2025 (Continued)

# 9. Affiliation Agreement

The Organization has entered into an affiliation agreement with Prevent Blindness of America ("National"). Under the terms of the affiliation agreement, the Organization agrees to comply with the national/affiliate support formula as may, from time to time, be prescribed by National's Board of Directors.

Affiliate support of National is provided through the affiliation fee. The fee is a percentage of prior year traditional income. Traditional income includes all revenue elements except those that are excluded under Section 3; Section 3 exclusions include legacies and bequests, special events direct expenses, endowments and funds permanently restricted by donor, donor restricted capital campaign gifts, purchase of National educational materials, investment income, gifts in kind, National sub-recipient grants, and other various items. The sharing policy for traditional income is 10%.

The sharing policy for unrestricted legacies, inter-vivos trusts, and testamentary trusts shall be as follows:

- A. All unrestricted income from legacies, inter-vivos trusts and testamentary trusts received from affiliate territory after January 1, 1996, from wills or codicils dated January 1, 1996, and after are shared 67% to the affiliate and 33% to the national organization after deducting the first 3% to fund the nationwide planned giving program.
- B. All unrestricted income from legacies, inter-vivos trusts and testamentary trusts which come from unaffiliated areas and which do not name an existing affiliate as beneficiary belong solely to the national organization, but the first 3% of each such gift will be used to fund the nationwide planned giving program.
- C. All unrestricted income received after January 1, 1996, from wills or codicils dated prior to January 1, 1996, is shared in accordance with the prior legacy sharing formula after deducting the first 3% to fund the nationwide planned giving program.

On October 30, 2020, National provided an update to the sharing policy for unrestricted legacies, inter-vivo trusts, and testamentary trusts. The update eliminates the requirement to deduct the first 3% of such gifts to fund the nationwide planned giving program. During the year ended March 31, 2024, the revenue sharing formula was again updated so that going forward, all legacy gifts are to be shared as follows: 90% to the affiliate and 10% to National.

The total support provided to National for the years ended March 31, 2025 and 2024 is summarized below:

	<u>2025</u>	<u>2024</u>
Affiliation fee - At rate of 10% in 2025 and 2024	\$ 103,311 \$	124,645
Legacy sharing	 -	1,381
Total support to National Programs	\$ 103,311 \$	126,026

#### 10. Pension Plan

#### 403(b) Retirement Plan

The Organization participates in a defined contribution retirement plan sponsored by National covering all eligible employees who join. Regular employees who work at least 20 hours per week and are at least 18 years of age are eligible to participate on their second anniversary of employment. Employees who join must contribute 5% of their salary per pay period to the plan to receive the match. The Organization will then contribute 7% of the employee's salary. All contributions are fully vested. Total employer contributions under the plan for the years ended March 31, 2025 and 2024 were \$23,974 and \$21,630, respectively.

Milwaukee, Wisconsin

#### **Notes to Financial Statements**

March 31, 2025 (Continued)

#### 11. Leases

The Organization has operating leases for office space and a postage meter and a finance lease for a copier machine.

The office space lease agreement had a commencement date of April 1, 2018 and expires on May 31, 2027. The lease called for monthly base rental payments, which include a \$94 electricity charge, start at \$1,987 and incrementally increases from \$1,987 to \$2,355 for the remainder of the lease term. During the year ended March 31, 2023, the office lease was amended to include an additional 517 rentable square feet. As a result of the amendment, on September 1, 2022, monthly base rental payment increased from \$2,152 to \$2,210 (which includes a \$127 electricity charge), with incremental increases from \$2,210 to \$3,160 for the remainder of the lease term.

The postage meter lease had a commencement date of May 1, 2023 and calls for quarterly payments of \$184. The lease agreement expires on April 30, 2028.

The copier lease had a commencement date of September 1, 2022, and calls for monthly rental payment of \$152. The lease term is 63 months.

As of March 31, 2025, assets recorded under finance leases were \$8,814 and accumulated amortization of \$4,337. As of March 31, 2024, assets recorded under finance leases were \$8,814 and accumulated amortization of \$2,658.

The components of lease expense for the year ended March 31 were as follows:

	2025	2024
Operating lease expense	\$ 34,629	\$ 34,635
Finance lease cost:		
Amortization of right of use assets	1,679	1,679
Interest on lease liabilities	176	229
Total	\$ 36,484	\$ 36,543

The following summarizes the weighted average remaining lease term and discount rate for leases as of March 31, 2025:

	Finance Leases	Operating Leases
Weighted Average Remaining Lease Term	2.67 years	2.19 years
Weighted Average Discount Rate	3.26%	2.99%

The maturities of operating and finance lease liabilities as of March 31, 2025 are as follows:

	Operating	Finance
Years ending March 31,	Leases	<u>Leases</u>
2026	\$ 37,732 \$	1,824
2027	38,518	1,824
2028	7,056	1,216
Total future minimum lease payments	83,306	4,864
Less: present value discount	(2,582)	(199)
Total lease liabilities	\$ 80,724 \$	4,665

Milwaukee, Wisconsin

#### **Notes to Financial Statements**

March 31, 2025 (Continued)

# 12. Liquidity and Availability

The Organization strives to maintain liquid financial assets sufficient to cover 90 days of general expenditures. Financial assets in excess of daily cash requirements are maintained in checking or savings accounts.

The following table reflects the Organization's financial assets as of March 31, 2025 and 2024, reduced by amounts that are not available to meet general expenditures within one year of the statement of financial position date. Amounts not available to meet general expenditures within one year include net assets with donor restrictions.

	<u> 2025</u>	<u> 2024</u>
Cash and equivalents	\$ 267,216	\$ 374,927
Certificate of deposit	71,471	68,387
Investments	784,864	740,054
Trade receivables, net	-	2,500
Promises to give, current portion	200,000	100,000
Total financial assets	 1,323,551	1,285,868
Funds designated by the Board of Directors for specific purposes	(206,381)	(206,381)
Board designated endowment - Legacies	(253,241)	(253,241)
Donor-restricted endowments	(11,302)	(11,302)
Donor-imposed purpose restricted net assets	 (180,971)	(161,360)
Financial assets available to meet cash needs for general		
expenditures within one year	\$ 671,656	\$ 653,584

Endowment funds consist of donor-restricted endowments (\$11,302 at March 31, 2025 and 2024) and funds designated by the board as endowments (\$253,241 and \$253,241 at March 31, 2025 and 2024, respectively). Income from donor-restricted endowment is not restricted for specific purposes. Donor-restricted endowment funds are not available for general expenditure.

Although, the organization does not intend to spend from the board-designated endowment (other than amounts appropriated for general expenditure as part of the Board's annual budget approval and appropriation), these amounts could be made available if necessary.

#### 13. Concentrations

During the years ended March 31, 2025 and 2024, approximately 11% total revenues and other support were received from one donor.

#### 14. Commitments

On April 24, 2025, the Organization entered into a service agreement for grant writing services. The agreement is effective from May 1, 2025 through March 31, 2026 and requires monthly payments of \$1,500, totaling \$16,500 over the term of the agreement. Either party may terminate the agreement with written notice. No expense related to this agreement was incurred or accrued as of March 31, 2025.

The Organization entered into an agreement for ongoing accounting services beginning October 1, 2024. The agreement automatically renews on March 31 of each year unless either party provides written notice of termination at least 30 days prior to the renewal date. The agreement provides for monthly payments of \$2,000, with an annual increase of 3% beginning April 1, 2025, rounded to the nearest \$5.

Milwaukee, Wisconsin

### **Notes to Financial Statements**

March 31, 2025 (Continued)

#### 15. Contributed Nonfinancial Assets

Contributed nonfinancial assets of goods and services are recorded as revenue and expenses or additions to property and equipment at their fair value. Contributed services are reported in the financial statements for voluntary donations of professional services when those services create or enhance nonfinancial assets or require specialized skills, are provided by individuals possessing those skills, and typically would be purchased if not provided by donation. The amounts reflected in the accompanying financial statements as contributed nonfinancial assets are offset by like amounts included in expenses or as additions to property and equipment. The statement of activities includes the following contributed nonfinancial services recognized by category for the years ended March 31:

<u>Type</u>	<u> 2025</u>	<u>Utilization in Programs/Activities</u>
Printed materials for special event	\$ 3,200	Fundraising
Promotional video for special event	10,000	Fundraising (\$6,667); Public health education (\$3,333)
Total	\$ 13,200	
<u>Type</u>	<u>2024</u>	Utilization in Programs/Activities
<u>Type</u> Printed materials for special event	\$ <b>2024</b> 4,060	<u>Utilization in Programs/Activities</u> Fundraising
	\$ 	
Printed materials for special event	\$ 4,060	Fundraising

The Organization used the following valuation techniques and inputs to recognize contributed nonfinancial assets:

**Printed materials, promotional video, marketing services** – Valued at the estimated fair value based on retail rates for similar goods and services.

In addition, many individuals volunteer their time and perform a variety of tasks that assist the Organization in the furtherance of its exempt purpose. The values of these services are not recorded in the consolidated financial statements.