Milwaukee, Wisconsin

Audited Financial Statements

Years Ended March 31, 2015 and 2014

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Thomas G. Wieland David A. Grotkin Joel A. Joyce Brian J. Mechenich



Carrie A. Gindt Patrick G. Hoffert Jason J. Wrasse

Independent Auditors' Report

The Board of Directors Prevent Blindness Wisconsin, Inc. Milwaukee, Wisconsin

We have audited the accompanying financial statements of Prevent Blindness Wisconsin, Inc. (a nonprofit organization), which comprise the statements of financial position as of March 31, 2015, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Prevent Blindness Wisconsin, Inc. as of March 31, 2015, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited Prevent Blindness Wisconsin, Inc.'s financial statements, and our report dated May 27, 2014 expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended March 31, 2014 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Reilly Penner Benton LLP

May 08, 2015 Milwaukee, Wisconsin

Milwaukee, Wisconsin

Statements of Financial Position

March 31, 2015 and 2014

ASSETS		<u>2015</u>		<u>2014</u>
	¢	205 242	¢	070 700
Cash and equivalents	\$	305,312	\$	370,706
Certificates of deposit Investments		111,642 198,628		111,354
Receivables		190,020		- 100
		- 137,010		9,938
Pledges receivable Publication inventory		4,243		9,938 4,817
-		4,243		
Prepaid expense		-		9,727 14,770
Property and equipment, net of accumulated depreciation		16,810		14,779
Total assets	\$	784,755	\$	521,421
LIABILITIES AND NET ASSETS				
Liabilities:				
Accounts payable and accrued expenses	\$	22,475	\$	7,065
Deferred revenue		2,877		7,300
Total liabilities		25,352		14,365
Net Assets:				
Unrestricted:				
Undesignated, available for general activities		433,498		287,439
Designated by the Board of Directors for specific purposes		167,875		167,875
Total unrestricted		601,373		455,314
Temporarily restricted		146,728		40,440
Permanently restricted		11,302		11,302
Total net assets		759,403		507,056
Total liabilities and net assets	\$	784,755	\$	521,421

Milwaukee, Wisconsin

Statement of Activities

Year Ended March 31, 2015 With Summarized Information for the Year Ended March 31, 2014

				Temporarily Permanently		TOTA Years Ended				
	<u>Unr</u>	estricted	Re	<u>estricted</u>	Restricted		<u>2015</u>		<u>2014</u>	
Revenue, Gains, and Other Support:										
Contributions and grants	\$	305,996	\$	173,698	\$-	\$	479,694	\$	319,249	
Special events		258,007		-	-		258,007		194,683	
Legacies		41,924		-	-		41,924		160,198	
Investment income		726		-	-		726		498	
Unrealized loss on investments		(1,472)		-	-		(1,472)		-	
Program service revenue		23,025		-	-		23,025		6,392	
Net Assets Released From Restrictions:										
Satisfaction of program restrictions		67,410		(67,410)	-		-			
Total revenue, gains and other support		695,616		106,288	-		801,904		681,020	
Expenses:										
Program Services:										
Public health education		69,308		-	-		69,308		40,891	
Professional education and training		29,794		-	-		29,794		19,811	
Community services		251,694		-	-		251,694		263,063	
Costs of direct benefits to donors		57,034		-	-		57,034		50,212	
Supporting Services:		,					,		,	
General and administrative		29,679		-	-		29,679		27,397	
Fund-raising		50,874		-	-		50,874		43,074	
Total functional expenses		488,383		-	-		488,383		444,448	
Affiliate Support of National Programs		61,174		-	-		61,174		96,146	
Total expenses		549,557		-	-		549,557		540,594	
Change in net assets		146,059		106,288	-		252,347		140,426	
Net assets, beginning of year		455,314		40,440	11,302		507,056		366,630	
Net assets, end of year	\$	601,373	\$	146,728	\$ 11,302	\$	759,403	\$	507,056	

Milwaukee, Wisconsin

Statement of Functional Expenses

Year Ended March 31, 2015 With Summarized Information for the Year Ended March 31, 2014

		PR		I SERVIO	CES		CO: C DIR	F ECT	 SUPPORTING	g se		Y	TOT ears Ende	
	н	ublic ealth ucation	Educ	ssional cation aining		mmunity ervices_	BENE T <u>DON</u>	0	General & dministration		Fund- <u>Raising</u>		<u>2015</u>	<u>2014</u>
Salaries	\$	37,980	\$	17,724	\$	149,387	\$	-	\$ 17,724	\$	30,384	\$	253,199	\$ 228,363
Employee benefits		3,263		1,523		12,834		-	1,523		2,610		21,753	24,333
Payroll taxes		3,083		1,439		12,126		-	1,439		2,466		20,553	18,861
Total salaries and														
related expenses		44,326		20,686		174,347		-	20,686		35,460		295,505	271,557
Professional fees and														
outside services		3,982		1,858		15,661		-	1,858		3,185		26,544	30,262
Office supplies		1,046		488		4,114		-	488		837		6,973	4,980
Telephone		952		444		3,745		-	444		762		6,347	6,289
Postage and shipping		594		277		2,336		-	277		475		3,959	5,773
Building occupancy		3,814		1,780		15,002		-	1,780		3,051		25,427	24,675
Office equipment rental														
and maintenance		690		322		2,715		-	322		552		4,601	3,292
Printing and publications		3,218		1,502		12,659		-	1,502		2,575		21,456	17,933
Travel and meetings		2,627		1,226		10,334		-	1,226		2,102		17,515	15,281
Insurance		621		290		2,443		-	290		497		4,141	3,474
Public education		4,750		-		-		-	-		-		4,750	-
Depreciation		1,146		201		2,268		-	86		143		3,844	4,896
Other		1,542		720		6,070		-	720		1,235		10,287	5,824
Costs of direct benefits to donors		-		-		-	ł	57,034	-		-		57,034	50,212
Total functional expenses	\$	69,308	\$	29,794	\$	251,694	\$	57,034	\$ 29,679	\$	50,874	\$	488,383	\$ 444,448

Milwaukee, Wisconsin

Statements of Cash Flows

Years Ended March 31, 2015 and 2014

	<u>2015</u>		<u>2014</u>
Cash Flows From Operating Activities:			
Change in net assets	\$	252,347	\$ 140,426
Adjustment to reconcile change in net assets to net			
cash provided by operating activities:			
Depreciation		3,844	4,896
Unrealized loss on investments		1,472	-
Changes in assets and liabilities:			
Receivables		100	(100)
Pledges receivable		(127,072)	(6,438)
Publication inventory		574	474
Prepaid expense		(1,383)	1,682
Accounts payable and accrued expenses		15,410	(2,099)
Due to Prevent Blindness America		-	(14,459)
Deferred revenue		(4,423)	(1,700)
Net cash provided by operating activities		140,869	122,682
Cash Flows From Investing Activities:			
Purchases of investments		(200,388)	(179)
Purchases of property and equipment		(5,875)	(3,135)
Net cash used by investing activities		(206,263)	(3,314)
Net increase in cash and equivalents		(65,394)	119,368
Cash and equivalents, beginning of year		370,706	251,338
Cash and equivalents, end of year	\$	305,312	\$ 370,706

Milwaukee, Wisconsin

Notes to Financial Statements

March 31, 2015 and 2014

1. Summary of Significant Accounting Policies

Nature of Activities

Prevent Blindness Wisconsin, Inc. (Organization) informs the general public about eye care, health and safety. As part of its services, the Organization provides adult and child vision screenings, glaucoma screenings, eye health and safety seminars, public and professional education, and information/referral services. The Organization primarily serves the state of Wisconsin.

Basis of Accounting

The financial statements of Prevent Blindness Wisconsin, Inc. have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

Financial statement presentation follows United States Generally Accepted Accounting Principles (U.S. GAAP). Under U.S. GAAP, the Organization is required to report information regarding the financial position and activities according to three classes of net assets, defined as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time

Permanently restricted net assets - Net assets subject to donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Organization

Cash and Equivalents

For purposes of the statements of cash flows, the Organization considers all demand deposits and time deposits with an original maturity of three months or less to be cash and equivalents.

Certificates of Deposit

Certificates of deposits totaling \$111,642 (\$111,354 at March 31, 2014) are presented in the accompanying financial statements. The certificates bear interest at 0.2% (0.2% to 0.25% at March 31, 2014) and have maturities of twelve months, with penalties for early withdrawal. Any penalties for early withdrawal would not have a material effect on the financial statements.

Investments

Under U.S. GAAP, investments in marketable securities with readily determinable fair value and all investments in debt securities are valued at their fair value in the statement of financial position. Unrealized gains and losses are included in the change of net assets.

Milwaukee, Wisconsin

Notes to Financial Statements

March 31, 2015 and 2014

1. Summary of Significant Accounting Policies (Continued)

Investments (Continued)

U.S. GAAP defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. This clarifies that the exchange price is the price in an orderly transaction between market participants to sell an asset or transfer a liability at the measurement date. It emphasizes that fair value is a market-based measurement and not an entity-specific measurement. Adoption of this standard has not had a material impact on the Organization's financial statements. U.S. GAAP establishes a fair value hierarchy that prioritizes the inputs, which are summarized as follows:

Level 1 – Quoted prices in active markets, e.g. NYSE, NASDAQ, etc. for assets identical to the securities to be valued. If a Level 1 input is available, it must be used.

Level 2 – Inputs other than quoted prices that are observable for securities, either directly or indirectly. Examples include matrix pricing utilizing yield curves, prepayment speeds, credit risks, etc.; quoted prices for similar assets in active markets; and inputs derived from observable market data by correlation or other means.

Level 3 – Unobservable inputs, which contain assumptions by the party valuing those assets. For level 3 inputs, there is no market data or correlation with market assumptions. Examples would include limited partnership interests, closely held stock, etc.

Accounts Receivable

Accounts receivable are reported at contract value, less an estimate for uncollectible amounts based on past experience. The Organization uses the allowance method for providing for uncollectible accounts. No allowance was provided for at March 31, 2015 and 2014. No bad debt expense was incurred during the years ended March 31, 2015 and 2014.

Promises to Give

Unconditional promises to give are recognized as revenues in the period the pledge is received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Inventories

Inventories, which consist primarily of brochures and publications, are valued at the lower of cost or market. Cost is determined on the first-in, first-out method.

Property and Equipment

Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the assets' useful lives.

Expenditures for maintenance and repairs are charged against income as incurred. The cost and accumulated depreciation of property and equipment disposed of are removed from the accounts and the corresponding gains and losses are included in the statement of activities.

Milwaukee, Wisconsin

Notes to Financial Statements March 31, 2015 and 2014 (Continued)

1. Summary of Significant Accounting Policies (Continued)

Donated Assets

Donated marketable securities and other non-cash donations are recorded as contributions at their estimated fair value at the date of donation.

Donated Services

No amounts have been reflected in the financial statements for donated services. The Organization pays for most services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Organization with specific assistance programs such as adult and child vision screenings, glaucoma screenings, eye health and safety seminars, public and professional education, and information/referral services. Volunteers also assist in special events activities, campaign solicitations, and various board and committee assignments. The Organization benefits from approximately 10,000 volunteer hours per year.

Restricted and Unrestricted Revenue and Support

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. In addition, it is the Organization's policy to report all support restricted to glaucoma prevention and treatment or child vision screenings as unrestricted support, since these activities are part of the Organization's recurring programs. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Income Tax Status

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(1). None of the Organization's current activities are subject to taxation as unrelated business income.

Under U.S. GAAP, management is required to evaluate any uncertain tax positions taken, if any, and provide additional disclosures. At this time, the Organization does not believe it has taken any uncertain tax positions that may have a material effect on its financial statements or note disclosures.

Generally, for United States Federal income taxes, the Organization is only subject to examination for the current year's tax return and the preceding three years' returns. Generally, for Wisconsin income taxes, the Organization is only subject to examinations for current year's tax return and the preceding four years' returns.

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Notes to Financial Statements March 31, 2015 and 2014

(Continued)

1. Summary of Significant Accounting Policies (Continued)

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. General and administrative expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses during the reporting period and the disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

Subsequent Events

Management has evaluated all subsequent events through May 08, 2015 for possible inclusion as a disclosure in the financial statements. There were no subsequent events that required recognition or disclosure.

2. Concentration of Credit Risk

Cash and cash equivalents are maintained at financial institutions and, at times, balances may exceed federally insured limits. The Organization has never experienced any losses related to these balances. As of March 31, 2015, the amount of insurance coverage was \$250,000 per depositor at each financial institution.

3. Investments

The following summarizes the classification of investments by classification and method of valuation in accordance with U.S. GAAP:

		_	Fair Value Measurement at Reporting Date Using								
Description	<u>03/31/15</u>		Level 1		Level 2		Level 3				
Mutual funds:											
Moderate growth - equity	\$ 198,628	\$	198,628	\$	-	\$	-				
Total	\$ 198,628	\$	198,628	\$	-	\$	-				

The statement of activities includes \$1,472 in unrealized losses for 2015.

Milwaukee, Wisconsin

Notes to Financial Statements March 31, 2015 and 2014

(Continued)

4. Property and Equipment

At March 31, 2015 and 2014, the recorded value of property and equipment was as follows:

	Year Ended March 31,				
	<u>2015</u>	<u>2014</u>			
Equipment	\$ 106,240 \$	102,150			
Less accumulated depreciation	(89,430)	(87,371)			
Total	\$ 16,810 \$	14,779			

Depreciation expense amounted to \$3,844 and \$4,896 for the years ended March 31, 2015 and 2014, respectively.

5. Pledges Receivable

Included in pledges receivable are the following unconditional promises to give at March 31, 2015:

\$ 137,010 Pledge receivable

Payments on pledges receivable at March 31, 2015 are expected to be received as follows:

Year Ending March 31,	
2016	\$ 82,010
2017	55,000
Total	\$ 137,010

6. Designated Net Assets

Designations are voluntary Board approved segregations of unrestricted net assets for specific purposes, projects or investments. The governing Board may approve designations as an aid in planning future expenditures. Designations may be reversed by the governing Board at any time and, accordingly, designated portions of net assets are not considered restricted. Designations are reported as classifications of unrestricted net assets on the statements of financial position. At March 31, 2015 and 2014, the Organization's Board had approved the following designations:

	<u>2015</u>	<u>2014</u>
Investment or special purpose	\$ <u>167,875</u> \$	167,875

Milwaukee, Wisconsin

Notes to Financial Statements March 31, 2015 and 2014

(Continued)

7. Temporarily Restricted Net Assets

Temporarily restricted net assets are available for the following purposes or periods:

		<u>2015</u>	<u>2014</u>
Star Pupils Program	\$	1,690 \$	205
Doolittle – Hardware, Software, Donor Mgt. System		452	2,051
Adult Vision Health Program – Door County		-	819
Back to School Health Fair		3,829	18,841
Head Start Program – Racine Area		3,747	6,794
Head Start Program – Fox Valley Area		-	1,792
Pledges receivable	_	137,010	9,938
Total	\$	146,728 \$	40,440

8. Permanently Restricted Net Assets

Endowment

Permanently restricted net assets consist of endowment fund assets held in a certificate of deposit at a Wisconsin area financial institution. Income from the funds can be used to support the Organization's general activities and amounted to \$24 and \$35 in 2015 and 2014, respectively.

As required by U.S. GAAP, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors of the Organization has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by SPMIFA. In accordance with SPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

Milwaukee, Wisconsin

Notes to Financial Statements

March 31, 2015 and 2014

(Continued)

8. Permanently Restricted Net Assets (Continued)

Endowment (Continued)

- (1) The duration and preservation of the fund
- (2) The purposes of the Organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Organization
- (7) The investment policies of the Organization

Endowment Net Assets by Type of Fund as of March 31, 2015 and March 31, 2014 are as follows:

	manently <u>estricted</u>	Total <u>Endowment</u>
Permanently Restricted Endowment Fund (CD)	\$ 11,302	\$ 11,302
Total Funds	\$ 11,302	\$ 11,302

Changes in Endowment Net Assets as of March 31, 2015 and March 31, 2014 are as follows:

	rmanently <u>estricted</u>	Total <u>Endowment</u>
Endowment net assets – beginning of year	\$ 11,302	\$ 11,302
No change in endowment balance	 -	-
Endowment net asset – end of year	\$ 11,302	\$ 11,302

9. Affiliation Agreement

The Organization has entered into an affiliation agreement with Prevent Blindness (National). Under the terms of the affiliation agreement, the Organization agrees to comply with the national/affiliate support formula as may, from time to time, be prescribed by National's Board of Directors.

Affiliate support of National is provided through the affiliation fee. The fee is a percentage of prior year traditional income. Traditional income includes all revenue elements except those that are excluded under Section 3; Section 3 exclusions include legacies and bequests, funds permanently restricted by donor, donor restricted capital campaign gifts, purchase of Prevent Blindness educational materials, Wise Owl membership revenue, investment income, gifts in kind, Prevent Blindness sub-recipient grants, and other various items. An affiliate is assigned one of four sharing levels – 10%, 11%, 12%, and 13% applied to all included revenue elements.

Affiliates in place prior to March 13, 2001 were assigned a sharing formula based upon their performance under the previous sharing formula which spanned 10% - 18%. These determinations were made as follows:

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Notes to Financial Statements March 31, 2015 and 2014 (Continued)

9. Affiliation Agreement (Continued)

- a. Affiliates sharing traditional revenues at more than 13% were reduced to 13%.
- b. Affiliates sharing traditional revenues between 11% and 13% had their sharing formula reduced by 1%.
- c. A 10% minimum and 13% maximum sharing formula was established.
- d. The sharing percentage will not increase due to lower revenue.
- e. The sharing formula is applied in a retrospective manner in that the amount of the current year's dues is based on the previous year's audited revenue information.

The total support provided to National for the years ended March 31, 2015 and 2014 is summarized below:

		<u>2015</u>	<u>2014</u>
Affiliation fee - At rate of 10% in 2015 and 2014	\$	46,496	\$ 40,130
Legacy sharing	_	14,678	56,016
Total support to National	\$	61,174	\$ 96,146

10. Pension Plan

403(b) Retirement Plan

The Organization participates in a defined contribution retirement plan sponsored by National covering all eligible employees who join. Regular employees who work the weekly equivalent of 1,000 hours per year and are at least 18 years of age are eligible to participate on their second anniversary of employment. Employees who join must contribute 5% of their salary per pay period to the plan to receive the match. The Organization will then contribute 7% of the employee's salary. All contributions are fully vested. Total employer contributions under the plan for the years ended March 31, 2015 and 2014 were \$10,384 and \$10,598, respectively.

Tax-Deferred Annuity Plan

The Organization also participates in a tax-deferred annuity plan. Regular employees who work a minimum of 20 hours per week are eligible to participate on their date of employment. No employer matching contributions are provided.

11. Prior-Year Summarized Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. GAAP. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended March 31, 2014, from which the summarized information was derived.

Milwaukee, Wisconsin

Notes to Financial Statements March 31, 2015 and 2014 (Continued)

12. Lease Commitments

Operating Leases

The Organization leases its present office space under the terms of a lease extending to June 30, 2015. The lease requires annual base rental payments and further provides for annual increases computed using the percentage increase in the Consumer Price Index. Occupancy expenses for the years ended March 31, 2015 and 2014 were:

	<u>2015</u>		<u>2014</u>	
Base rental	\$	20,462	\$ 20,174	
Parking, storage and additional rent		4,965	4,501	
Total	\$	25,427	\$ 24,675	

The Organization also leases a mail machine and copier machine under operating leases. Total lease expense amounted to \$4,601 and \$3,292 for the years ending March 31, 2015 and 2014, respectively.

The future minimum required payments, under the terms of the above non-cancelable leases, are as follows:

Year Ending <u>March 31,</u>	<u>A</u>	<u>Amount</u>		
2016	\$	6,877		
2017		1,747		
2018		1,747		
2019		1,747		
2020		437		
Total	\$	12,555		